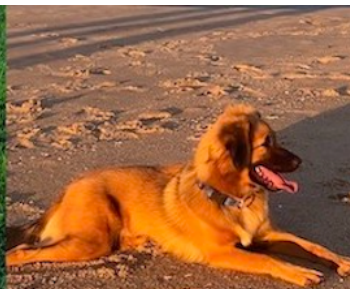
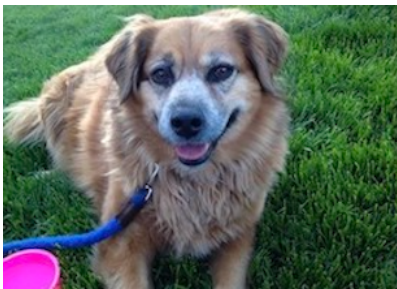


Accept this Paper

(Economic Theory Seminar, UK, May 2023)

Lones Smith Andrea Wilson Mavi & Melsi Wilson
Wisconsin and Princeton





Princeton offers admission to 5.5 percent of Class of 2022 applicants

by Office of Communications

March 28, 2018, 4 p.m.

Selectivity as Excellence

- ▶ Colleges advertise “selectivity”
- ▶ U.S. News and World Report college rankings puts 12.5% weight on selectivity
- ▶ The Princeton Review weights it as one of seven factors
- ▶ “Columbia Drops From #2 to #18 on University Rankings As School Officials Admit to Misleading Data” (09/12/22)
- ▶ Intuition: Since rejection rates are the de facto prices of better schools, better colleges should have higher rejection rates!

THE DAILY
PRINCETONIAN

**Princeton University accepts 0.00%
of applicants to Class of 2027**



Goal: Is Selectivity Excellence?

- ▶ Should the best colleges have the highest rejection rates?
- ▶ Should the best journals have the highest rejection rates?
- ▶ Better journals have higher standards, but get better papers.
- ▶ Which effect should dominate?

Goal: Is Selectivity Excellence?

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PLOT
TWIST

- ▶ We show that selectivity *robustly fails* at elite journals
- ▶ We leave the harder college problem open
 - ▶ has initial college portfolio choice, and final student choice
 - ▶ Lately, early admissions also complicates the college problem

Journal / College Quality is Endogenous

- ▶ There are no absolutely good or bad colleges or journals
 - ▶ Alternatively, college qualities are fixed (maybe by faculty) — as is their student capacity
 - ▶ New journals face this problem all the time
 - ▶ Problem: Bad elite colleges can maintain high standards by shrinking enrollment [Chade, Lewis, and Smith (2014) “Student Portfolios and the College Admissions Problem”]
- ▶ For the purposes of valuing a college or journal:
 - ▶ A college is only as good as its students.
 - ▶ A journal is only as good as its papers

Matching as an Implicit Market

- ▶ Broad topic: Matching with incomplete information.
 - ▶ Asymmetry: journal qualities are known, paper qualities not
 - ▶ Complete information: use the deferred acceptance algorithm
- ▶ Journal Acceptance / College Admissions as Implicit Markets
 - ▶ Most elite journal money application fees are roughly similar
 - ▶ Acceptance bars and admission standards perform the allocation role of prices, and they adjust (highest for best journals and colleges)
 - ▶ This paper seeks to understand this market

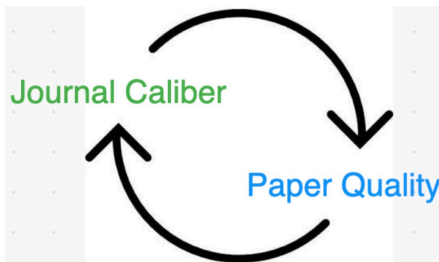
Steady State Story

- All players negligible \Rightarrow games where journals move first then authors, or all act at once, have identical Bayes Nash equilibria

Step 1 *An endogenous capacity pool of journals indexed by caliber publicize and commit to standards*

Step 2 As a function of his paper quality, each author submits to a single journal, seeking to maximize caliber \times admission chance

- **Rational expectations:** Acceptance decisions ensure that *average acceptance quality equals advertised caliber*



Model 1: The Author Knows His Paper Quality

- ▶ **Continuum Mass of Authors**
 - ▶ Each has a unique paper with some *quality* x
 - ▶ Density of paper qualities on $[\underline{x}, \infty)$
- ▶ **Continuum Mass of Journals**
 - ▶ Journal *caliber* is the average quality of accepted papers
 - ▶ Caliber is \$\$ units: a caliber v publication is worth v to the author
 - ▶ *Free entry / exit of journals* of any caliber (**endogenous players**)
 - ▶ When journals have market power, this invalidates our competitive logic, and is an open problem.
- ▶ **Information and Actions**
 - ▶ Seeing his paper quality, an author picks a journal to submit to
 - ▶ Seeing a noisy evaluation signal σ of a submitted paper's quality, a journal chooses whether to accept or reject it
 - ▶ **Location family** noise: quality x paper yields realized signal σ , where $\sigma - x$ is atomless with a probability density g .
 - ▶ Example: Gaussian noise $g(\sigma - x) = \frac{1}{\sqrt{2\pi}} e^{-\frac{1}{2\phi^2}(\sigma - x)^2}$
 - ▶ Other distribution examples: (most) Gamma, exponential, extreme value, logistic, Weibull, and most beta distributions

A Robust Assumption on Signal Noise

- ▶ Information economics is prone to striking results that hold for one distribution and not others
 - ▶ e.g. main finding cascade finding of herding literature (9000+ cites) depended on multinomial signals, and usually fails
 - ▶ The problem arises when you learn from people's actions
- ▶ Signal density g is log-concave on $[0, \infty)$ or \mathbb{R}
- ⇒ No signal is perfectly revealing
 - ⇒ every paper has a positive chance at every journal
- ⇒ The density is positive on a connected interval
- ▶ Prekopa: signal cdf G is log-concave (and thus continuous)
- ⇒ hazard rate $\frac{g(t)}{1-G(t)}$ is increasing.

Journal Motivations

- ▶ **Rational Expectations Equilibrium**: promised caliber is realized
 1. Ours is an intuitive *long-run steady-state journal reputation*
 2. **Bayesian persuasion sender-receiver story**
 - ▶ Journals can publicly commit to acceptance standards
 3. Mercenary journal story:
 - ▶ Journal *profit* is average accepted paper quality minus caliber
 - ▶ Declining (eg predatory) journals reimburse authors for deficit between promised and delivered caliber
 - ▶ There is free entry of any journal that expects to earn profits
- ▶ **We use story 3 in order to quantify payoffs after deviations**
- ▶ Journal v accepts when signal $\sigma \geq \theta(v)$, **acceptance threshold**
 - ▶ Accepting papers over the bar is optimal in the short run story

Author Payoffs

- ▶ Author's payoff is caliber times acceptance chance
 - ▶ We ignore journal application fees.
 - ▶ The opportunity cost (only one submission) is the critical one.
- ▶ Quality x paper submitted to a caliber v journal with threshold θ pays

$$(1 - G(\theta - x)) \cdot v$$
- ▶ This subsumes dynamic case with resubmission and discounting when the author cares about $(1 - \delta)$ times this
 - ▶ Author resubmits to the same journal.

Distinct Papers are Sent to Distinct Journals in Equilibrium

Lemma

Every author submits to a journal equal to his caliber.

- ▶ Rational expectations \Rightarrow suffices to show that no journal v_1 attracts paper qualities $x < v_1$ and $x' > v_1$
- ▶ If so, a new journal $v_2 > v_1$ can skim off best papers at v_1
 - ▶ Let the new journal promise higher caliber $v_2 \in (v_1, x')$, where x' is indifferent, given the acceptance thresholds θ_1, θ_2 :

$$[1 - G(\theta_2 - x')]v_2 = [1 - G(\theta_1 - x')]v_1 \quad (\diamond)$$

- ▶ Then journal v_2 has higher standards than v_1 . For logging (\diamond) :

$$\log(1 - G(\theta_2 - x')) - \log(1 - G(\theta_1 - x')) = \log(v_1/v_2) < 0 \quad (\clubsuit)$$
- ▶ Claim: (\clubsuit) has a unique solution $\theta_2 > \theta_1$
 - ▶ Proof: $\log[1 - G]$ is concave \Rightarrow left side of (\clubsuit) continuously weakly falls in θ_2 from 0 at $\theta_2 = \theta_1$, tending to $-\infty$ as $\theta_2 \uparrow \infty$
- ▶ Next, all papers $x'' > x'$ prefer journal v_2 , and $x'' < x'$ prefer v_1 .
- ▶ Journal v_2 attracts only papers $x'' \geq x'$, but promises caliber $v_2 < x'$. So it earns profits. Contradiction (given free entry).

Journal Equilibrium

- ▶ A **journal equilibrium** is an acceptance threshold function $\theta(v)$ for which it is optimal for every author $x \in [\underline{x}, \infty)$ to submit to the same caliber journal $v = x$

Proposition (A Unique Equilibrium Exists)

There exists a unique equilibrium.

- ▶ Existence is an ODE result. More later. . .

The Worst Journal is not Selective

Lemma

The worst journal has caliber \underline{x} , and accepts all submissions.

- ▶ Proof: Since we ruled out pooling in equilibrium, the least caliber journal cannot exceed \underline{x}

- ▶ If the least journal \underline{x} sometimes rejects, a new journal can enter, always accept, and attract all paper qualities just over $\underline{x} > 0$ (making profits). Contradiction. □

Equilibrium and Its First Order Condition

- *Author optimality*, given paper of quality x :

$$\max_v (1 - G(\theta(v) - x))v$$

- Unlike with auctions, different authors have the same payoff from a given journal, but produce different signal distributions

Equilibrium and Its First Order Condition

- *Author optimality*, given paper of quality x :

$$\max_v (1 - G(\theta(v) - x))v$$

- Unlike with auctions, different authors have the same payoff from a given journal, but produce different signal distributions
- FOC:

$$(1 - G(\theta(v) - x)) - g(\theta(v) - x)\theta'(v)v = 0$$

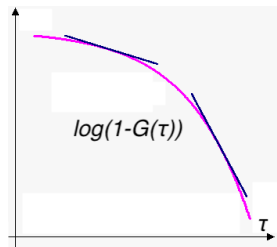
- *The SOC holds, given log-concavity of G*
- By rational expectations, the FOC holds at quality $x = v$:

$$\text{equilibrium FOC} \quad \Rightarrow \quad \theta'(v) = \frac{1}{v} \cdot \frac{1 - G(\theta(v) - v)}{g(\theta(v) - v)}$$

- On the right side is the inverse hazard rate of evaluation noise:

Journal Rejection Rate is Hump-Shaped

- ▶ **toughness** $\tau(v) = \theta(v) - v$
- ▶ We argue toughness is hump-shaped



acceptance rate \times caliber

$$= [1 - G(\underbrace{\theta(v) - x}_{\text{toughness}})] \times v$$

- ▶ Optimality: 1% caliber rise is balanced by 1% acceptance fall
- ▶ Log-concavity: 1% falls in $1 - G \Rightarrow$ toughness % increases fall
- ▶ Eventually, $\theta(v) \uparrow$ less % than caliber $v \Rightarrow$ toughness falls

Proposition (Hump-Shaped Selectivity)

The **equilibrium rejection rate** $R(v) = G(\tau(v))$ is hump-shaped in journal caliber v , for all small $\underline{x} > 0$

Proof of Hump-Shaped Journal Selectivity

- ▶ Since $\tau(v) = \theta(v) - v$, we can rewrite equilibrium FOC as:

$$\tau'(v) = \theta'(v) - 1 = \frac{1}{v} \frac{1 - G(\tau(v))}{g(\tau(v))} - 1 \quad (\star)$$

- ▶ Idea: $\tau(v)$ is hump-shaped, declining once $\frac{g(\tau(v))}{1-G(\tau(v))} \geq \frac{1}{v}$

- ▶ Proof: By log-concavity, the hazard rate rises in τ

⇒ If $\tau(v)$ is weakly rising, then $\tau'(v)$ is strictly falling, by (\star)

⇒ any critical point is a max: $\tau'(v) = 0 \Rightarrow \tau''(v) < 0$

- ▶ If $\tau(v)$ rises forever, RHS of $(\star) \rightarrow -1 < 0$. Contradiction!

- ▶ Finally, (\star) implies that $\tau'(\underline{x}) > 0$ for small enough \underline{x}

Rejection Costs and Caliber

- How does *rejection cost* $C(v) = G(\tau(v)) \cdot v$ vary in caliber?

Proposition

Rejection cost is hump-shaped in journal caliber v .

- Proof: Since toughness rises initially, so do rejection losses
- Rejection costs fall in v once

$$C'(v) = G(\tau(v)) + vg(\tau(v))\tau'(v) < 0 \quad (\text{🐶})$$

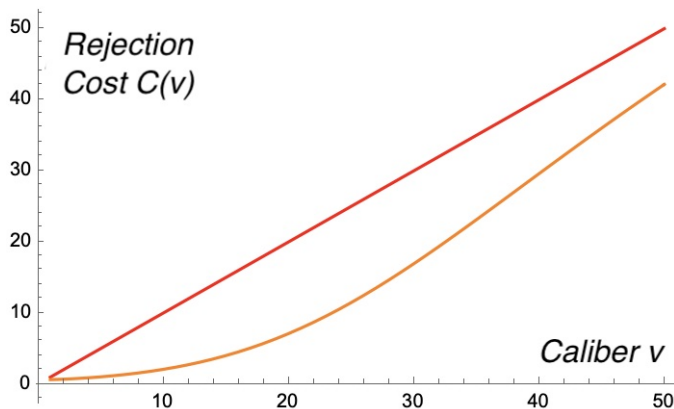
- Eq'm FOC (★) iff $vg(\tau(v))\tau'(v) = 1 - G(\tau(v)) - vg(\tau(v))$.
- ⇒ Rejection losses fall (🐶) iff $vg(\tau(v)) > 1$.
- We claim $vg(\tau(v)) - 1$ upcrosses (through 0)
- Given (★), when $vg(\tau(v)) = 1$, we have:

$$\begin{aligned} \frac{d}{dv}vg(\tau(v)) &= g(\tau(v)) + vg'(\tau(v)) \left(\frac{1 - G(\tau(v))}{vg(\tau(v))} - 1 \right) \\ &= g(\tau(v)) - G(\tau(v))g'(\tau(v))/g(\tau(v)) \geq 0 \end{aligned}$$

- ...by log concavity of G . Finally, losses do eventually fall!

Gaussian Example of Rejection Losses

- As caliber v rises, rejection costs $C(v)$ — the gap below — initially rises and eventually falls



(Gaussian signals with variance 10)

Fully Solved Example with Exponential Referee Noise

- $G(t) = 1 - e^{-\lambda t}$: The equilibrium FOC at interior solution is:

$$\theta'(v) = \frac{1}{v} \cdot \left(\frac{1 - G(\theta(v) - v)}{g(\theta(v) - v)} \right) = \frac{1}{\lambda v} \Rightarrow \theta(v) = \frac{1}{\lambda} \log v + C$$

- Sure acceptance at journal $\underline{x} \Rightarrow \theta(\underline{x}) = \underline{x}$ and $C = \underline{x} - \frac{1}{\lambda} \log \underline{x}$
 \Rightarrow **Acceptance threshold** $\theta(v) = \underline{x} + \frac{1}{\lambda} \log \frac{v}{\underline{x}}$ provided $\theta(v) > v$

- $\theta(v) = v$ at any journal $v > \bar{v}$

- \Rightarrow **Equilibrium rejection rate** at interior solution at $v < \bar{v}$ is

$$R(v) = G(\theta(v) - v) = 1 - e^{-\lambda(\theta(v) - v)} = 1 - \frac{\underline{x}}{v} e^{\lambda(v - \underline{x})}$$

- \Rightarrow **Rejection cost** at $v < \bar{v}$

$$C(v) = vR(v) = v \left[1 - \frac{\underline{x}}{v} e^{\lambda(v - \underline{x})} \right] = v - \underline{x} e^{\lambda(v - \underline{x})}$$

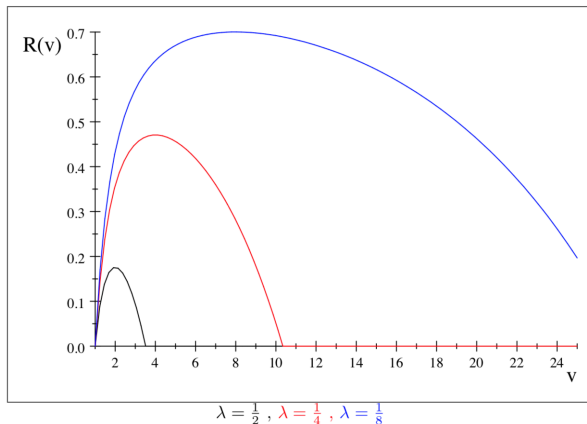
- Higher caliber journals $v \geq \bar{v}$ accept everything at zero rejection cost

Fully Solved Example with Exponential Referee Noise

- ▶ Case 1: Precise signals: $\lambda > 1/\underline{x}$
 - ▶ corner solution $\theta(v) = v$, and zero rejection chance *in equilibrium* for all paper qualities.
- ▶ Case 2: Noisy signals: $\lambda < 1/\underline{x}$
 - ▶ A hump shape emerges
- ▶ low and high quality refereeing

Increasing Dispersion with Exponential Noise

As Signal Noise Rises, Rejection Rates Rise & Peak Later



Plots assume a worst paper $\underline{x} = 1$.

How Evaluation Noise Impacts Rejection Rates

- *Dispersion* measures how “spread out” a distribution is
- G is **more dispersed** than F
 - $\Leftrightarrow G^{-1}(b) - G^{-1}(a) \geq F^{-1}(b) - F^{-1}(a)$ for any $b > a$
 - $\Leftrightarrow g(G^{-1}(a)) < f(F^{-1}(a))$ for any $a \in (0, 1)$, with a density
- For many distributions, e.g. exponential and Gaussian, higher dispersion \iff higher variance

Proposition (Increasing Dispersion)

The rejection rate rises and peaks later if G grows more disperse

- Low quality refereeing leads to higher rejection rates

Rejection Rate Rises in Evaluation Noise Dispersion

- ▶ Comparative statics for the rejection use operator methods
- ▶ Recall the equilibrium FOC

$$\theta'(v) = \frac{1 - G(\tau(v))}{vg(\tau(v))} \quad (\star)$$

- ▶ The *rejection rate* $R(v) = G(\tau(v))$ has slope

$$\begin{aligned} R'(v) &= g(\tau(v))\tau'(v) \\ &= g(\tau(v))[\theta'(v) - 1] \\ &= \frac{1 - R(v)}{v} - g(G^{-1}(R(v))) \quad (\spadesuit) \end{aligned}$$

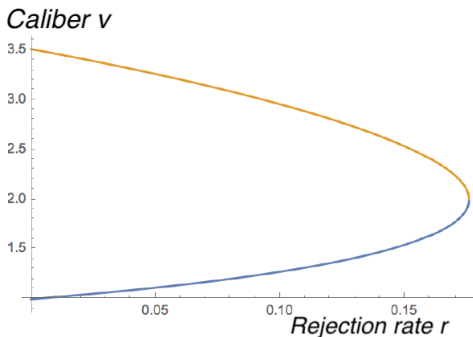
- ▶ The equilibrium rejection rate is a fixed point of the operator:

$$TR(v) = \int_0^v \left(\frac{1 - R(s)}{s} - g(G^{-1}(R(s))) \right) ds$$

- ▶ The T operator is neither a contraction nor monotone, but is a contraction on small enough intervals.
- ▶ We then paste together the unique fixed points

Comparative Statics via an Inverse Operator

- For comparative statics, invert $R(v)$ to get $V(r)$
- As $R(v)$ is hump-shaped, we invert its pre- and post-hump segments — the blue curve $V_L(r)$ and orange curve $V_U(r)$



- By the Inverse Function Theorem and (♠), we have

$$V'_L(r) = \frac{1}{R'(V_L(r))} = \frac{V_L(r)}{1 - r - V_L(r) \cdot g(G^{-1}(r))}$$

Dispersion and the Lower Inverse

- The fixed point $V_L(r)$ of \hat{T} obeys (since $\underline{x} \equiv V(0)$):

$$\hat{T}V_L(r) = \underline{x} + \int_0^r \frac{V_L(s)}{1 - s - V_L(s) \cdot g(G^{-1}(s))} ds$$

- If G grows more dispersed, the function $g(G^{-1}(s))$ falls

⇒ The operator \hat{T} shifts down

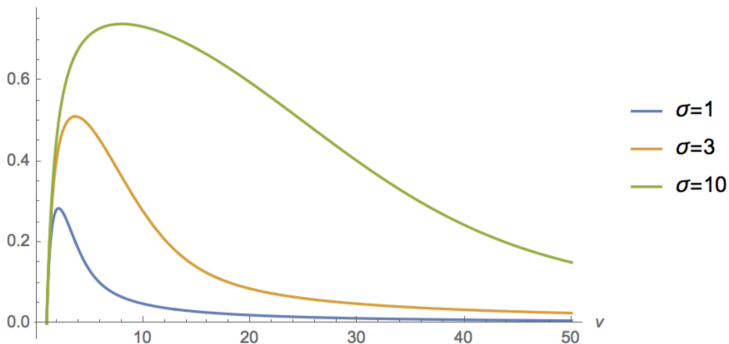
⇒ Its fixed point V_L shifts down

⇒ Also, orange curve V_U shifts up, meeting V_L at a higher v

⇒ Its inverse, the rejection rate $R(v)$, shifts up (and peaks later)

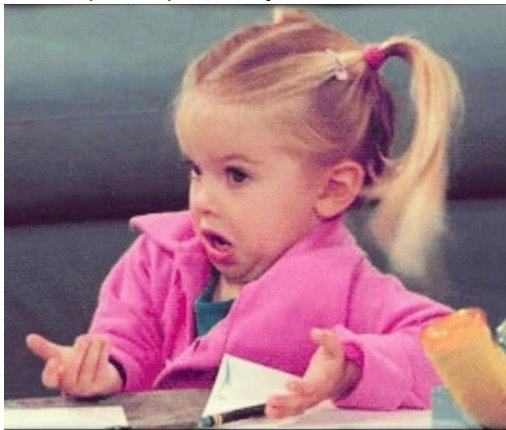
Rejection Rates with Noisier Gaussian Signals

- As Signal Noise Rises, Rejection Rates Rise & Peak Later



What if Authors Do Not Know Paper Quality?

- ▶ Authors may be unsure of their paper's quality — just as a student may not know how good he is
- ▶ Our results should still inform what happens in the stage game, but authors would learn over time
- ▶ But authors exploit optionality & submit more ambitiously



The Full Model with Incomplete Information

- ▶ Journal sees signal σ of paper quality x of any submission
 - ▶ $\sigma - x$ has a density $g(\sigma - x)$
- ▶ Author sees a noisy signal ψ of the quality x of his paper,
 - ▶ $\psi - x$ has a density $h(\psi - x)$.
- ▶ Paper quality density f is log-concave on $[\underline{x}, \infty)$ (say $\underline{x} = 1$)
 - ▶ Until now, the paper quality distribution was irrelevant for the conclusion, for neither authors nor journals needed Bayes rule
- ▶ We seek a pure strategy Bayes Nash equilibrium with
 - ▶ higher author types ψ apply more ambitiously
 - ▶ higher journal types set higher standards
- ▶ A separating equilibrium is (V, θ) , i.e. a smoothly increasing
 - (a) application function $V(\psi)$ yielding author optimality, and
 - (b) acceptance threshold $\theta(v)$ yielding rational expectations.

Journal Equilibrium

- ▶ Inverting $V(\psi)$: author signal $\Psi(v)$ submits to caliber v
- ▶ The *density of accepted paper qualities* x at journal v :

$$\alpha(x|v) \propto f(x)h(\Psi(v) - x)(1 - G(\theta(v) - x))$$

- ▶ The *rational expectations* (RE) condition reflects that journals now publish a variety of qualities:

$$\text{RE} \quad v = \int_{\underline{x}}^{\infty} x \alpha(x|v) dx$$

- ▶ *journal equilibrium* (Ψ, θ) obeys RE & author optimality:

$$\text{FOC*} \quad \frac{1}{v\theta'(v)} = \int_{\underline{x}}^{\infty} \frac{g(\theta(v) - x)}{1 - G(\theta(v) - x)} \alpha(x|v) dx$$

- ▶ The integrals reflects how authors don't know their quality x , and so journals cannot infer them from application

Equilibrium Rejection Rate

- The *density of submitted paper qualities* x at journal θ

$$\zeta(x|\nu) \propto f(x)h(\Psi(\nu) - x)$$

- The equilibrium *rejection rate* is now

$$R(\nu) = \int_{\underline{x}}^{\infty} \zeta(x|\nu) G(\theta(\nu) - x) dx$$

- Higher-caliber journals
 - use higher acceptance thresholds ($\theta \uparrow$), rejecting any given quality x paper with larger chance $G(\theta(\nu) - x) \uparrow$
 - get submissions from higher author signals ($\Psi \uparrow$), with a higher paper density ζ (stochastically), clearing the bar more often
- The rejection rate is hump-shaped if the first effect dominates at low calibers, the second effect at high calibers

Journal Equilibrium Equations, Reformulated

- ▶ *equilibrium toughness* $\tau(v) \equiv \theta(v) - v$ is again the excess of the journal threshold over its caliber
- ▶ *author's equilibrium sheepishness* $\xi(v) \equiv \Psi(v) - v$ is the excess of the author's type over journal caliber
- ▶ Define *caliber-quality gap* $z \equiv v - x$
- ▶ the accepted-paper-quality density α_v is
 - $\alpha(v - z|v) \propto f(v - z)h(\xi(v) + z)(1 - G(\tau(v) + z))$
 - ▶ f log-concave iff $f(v - z)$ is logsupermodular (LSPM) in (v, z)
 - ▶ So α is LSPM in (v, z) if sheepishness $\xi(v)$ is decreasing

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- ▶ f log-concave iff $f(v - z)$ is logsupermodular (LSPM) in (v, z)
- ▶ So α is LSPM in (v, z) if sheepishness $\xi(v)$ is decreasing
- ▶ Rewrite equilibrium equations (replacing $\theta(v)$ by $\tau(v) + v$) as:

$$\text{FOC*} \quad \frac{1}{v\theta'(v)} = \int_{-\infty}^{v-1} \alpha(v - z|v) \frac{g(\tau(v) + z)}{1 - G(\tau(v) + z)} dz$$

$$\text{RE} \quad 0 = \int_{-\infty}^{v-1} \alpha(v - z|v) z dz$$

- ▶ Rational expectations: the average caliber-quality gap is zero
- ▶ sheepishness ξ decreasing function $\Rightarrow \alpha$ LSPM \Rightarrow expected caliber-quality gap is positive \Rightarrow RE fails

Questions

1. Equilibrium toughness $\tau(v)$ hump-shaped?
2. Hump-shaped toughness \Rightarrow hump-shaped rejection rates?

Quasiconcave Toughness is Tough

- ▶ We prove that any critical point $\tau'(v) = 0$ is a max, i.e. that $\tau'(v) = \theta'(v) - 1$ downcrosses through zero
- ▶ i.e. when $\tau'(v) = 0$, the following FOC* formula rises in v :

$$1/\theta'(v) = v \cdot \int_{-\infty}^{v-1} \alpha(v-z|v) \frac{g(\tau(v)+z)}{1-G(\tau(v)+z)}$$

- ▶ This would be easy if $\alpha(v-z|v)$ were LSPM in (v, z) , since:
 - ▶ the hazard rate $g/(1-G)$ increases with z by log-concavity
 - ▶ by *monotonicity preservation*, its mean rises given a LSPM kernel increases with v (Milgrom's (1981) "Good News")
- ▶ But then $\int \alpha(v-z|v)zdz$ also increases, violating RE
- ▶ Likewise, $\alpha(v-z|v)$ cannot shift upward in FOSD in v (weaker than LSPM)

Decreasingly Log-concave Distributions

- We posit f, h are *decreasingly log-concave*:

$$(\log f)'', (\log h)'' \leq 0 \leq (\log f)''', (\log h)'''$$

- Examples include most log-concave densities: Gaussian, exponential, uniform, Chi-squared, extreme value, etc.
- Let cdf $A(z|v)$ have density $\alpha(v - z|v)$ in z
- Decreasingly log concave $\Rightarrow -\frac{\partial}{\partial v} A(z|v)$ is *upcrossing* through zero in z (rather than everywhere positive, as FOSD yields)
- RE holds: increasing $v \Rightarrow$ mean-preserving spread in $A(z|v)$
- First case: convex hazard rates (e.g. Gaussian)
 - Mean-preserving spread raises mean of a convex hazard rate.
 - So when $\tau'(v) = 0$, the following rises in v

$$1/\theta'(v) = v \cdot \int_{-\infty}^{v-1} \alpha(v - z|v) \frac{g(\tau(v) + z)}{1 - G(\tau(v) + z)}$$

- This proves quasiconcavity of toughness

Quasiconcave Toughness

- ▶ We exploit richer properties to sweep in other distributions
- ▶ Does quasiconcave toughness \Rightarrow hump-shaped toughness?
- ▶ Hump-shaped toughness \Rightarrow hump-shaped rejection rates?
- ▶ With known author types, hump-shaped toughness was necessary *and* sufficient for a hump-shaped rejection curve, via

$$R(v) \equiv G(\tau(v))$$

Lemma

Equilibrium toughness is hump-shaped if author information is not too dispersed, and otherwise increasing

When do Humps Emerge



Main Findings

Result 1

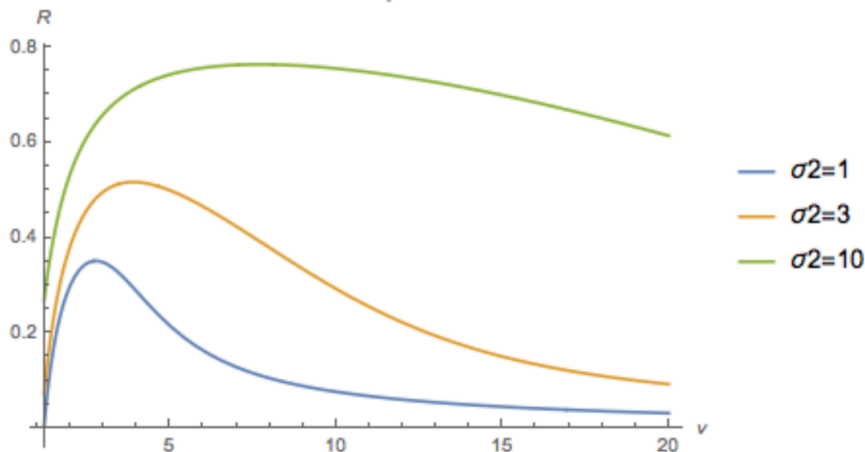
If the author signal is sufficiently less noisy than the journal signal, then the rejection rate $R(v)$ is hump-shaped; otherwise, it is everywhere increasing.

Result 2

The rejection rate rises as the journal OR author signal noise increases.

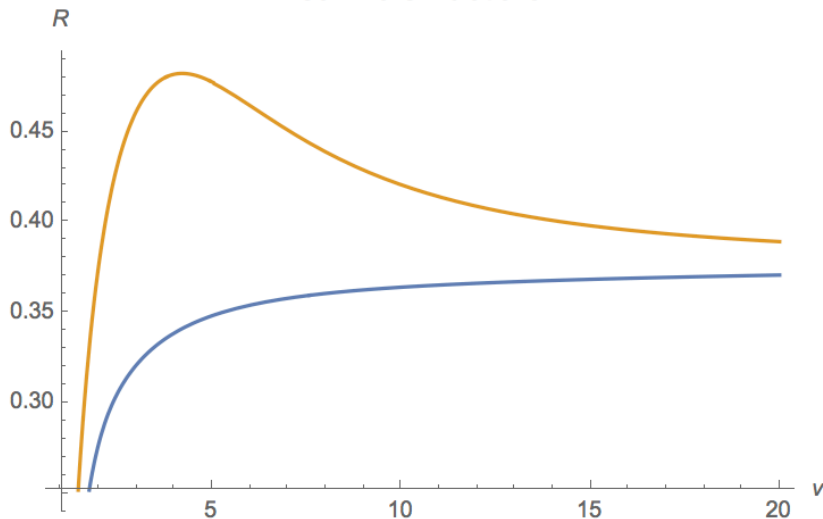
Gaussian Location Signals for Author and Journal

As journal signal noise rises, rejection rates rise & peak later



Assume an improper uniform prior f , standard normal author signal distribution, and journal signal as above.

Humps Emerge with More Precise Author Information



- ▶ both use paper prior $f = \Gamma[2, 1]$, author signal $h = \Gamma[2, 1]$
- ▶ journal signals $g = \Gamma[2, 1]$ (blue) and $g = \Gamma[2, 2]$ (orange)

Mavi's Sheep



Journal Rejection Rates

Hamermesh (2008), "How to Publish in a Top Journal"

- ▶ QJE 4%, JPE 5%, AER 7%, APSR 8%, JoLE 8%
- ▶ Econometrica 9%, EER 9%
- ▶ Journal of Human Resources 10%, Economica 11%
- ▶ RAND 11%, REStat 12%, Economics Letters 17%
- ▶ Canadian Journal of Economics 18%
- ▶ Industrial and Labor Relations Review 18%
- ▶ Journal of Monetary Economics 20%

Stanford University	CA	5%
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Harvard University	MA	5
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Columbia University	NY	6
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Yale University	CT	6
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Princeton University	NJ	7
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California Institute of Technology	CA	8
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Massachusetts Institute of Technology	MA	8
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University of Chicago	IL	8
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Brown University	RI	9
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University of Pennsylvania	PA	9
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